

CHINA ECOTEK CORPORATION Investor Conference



http://www.ecotek.com.tw/cec_csr/index.php 創造對環境友善、讓客戶信賴的全方位工程公司







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2. Financial Highlight

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1. Business Overview

中字環保工程股份有限公司 CHINA ECOTEK CORPORATION

Business Scope

M&E, Plant Engineering

Steel Plant Aluminum Plant Biotech & Food Plant Synthetic Fiber Mill

Industrial Plant



Environmental Protection & Energy Resource

Water Treatment

- Advanced Water Purification
- Sewage & Waste Water Treatment and Recycling
- Industrial Water
- Chemical dosing for waste treatment

Air Pollution Control

- De-NOx, De-SOx, De-Dioxin System
- De-dust
- Deodorization

Energy

- Power plant & cogeneration plant
- PV plant
- LED







Operation & Maintenance

0&M

- Water Purification Plant & Waste Water Plant
- Steel Plant
- Incineration plant

Mechanical O&M

- Mechanical Equipment
- Heavy Rotary Equipment

Electrical Maintenance

- Power system
- panel control system

Major Revamping & Periodical Repair

Refractory O&M



Operation Overview

M&E Engineering



Green Energy & Environmental Protection Engineering



Operation & Maintenance



Biotech & Food Engineering









M&E Engineering



- Upgrade M&E technical level. Strengthen strategic partnership. Cooperate with subcontractors and enlarge business scope. Extend the business range of M&E engineering.
- Start with the Group and expand outside the Group, we promote turnkey construction for M&E equipment so revenue and profit will increase.

During 2020 : Major On-going Projects

- CSC Revamping Project of No. 2 Blast Furnace 3rd Campaign
- CSC #1 & #2 Sinter Plant Equipment Revamp Project
- CSC Phase1&2 Coke Plant Utility Piping Revamp Project
- CSC Power Plant TG-9&10 Project (Design Service)
- CSC #1 Power Plant Cooling Tower (CT-6) Project
- CSC Retrofit Project of Conveying Coal/Iron Ore
- CSC New-built Coal Bin Closed-type Building
- SinDa Marine Structure Co. Utility Facility EPC Project



M&E Engineering



中字環保工程股份有限公司 CHINA ECOTEK CORPORATION

CSC #1 & #2 Sinter Plant Equipment Revamp





CSC Coal Iron Ore Conveyor

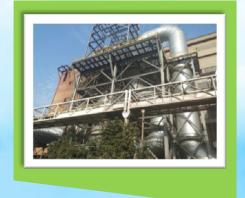


SinDa Marine Structure Co.



CSC Blast Furnace Revamp





Green Energy &



Environmental Protection Engineering

- Upgrade air pollution technique of de-NOX, de-SOX and dust collection. Expand the operation area.
- PV System Engineering targets on the Group projects and extends outside the Group, CEC continuously pushes for site turnkey project.
- Continuously develop sewage and pure water treatment project.

During 2020: Major On-going Projects

- CSC Group (CSC, CSCC, CHC)PV Construction Project
- CSC #1SP FGD EPC Project
- CSC #2SP EP Revamp Project
- CSC JSH21 & DC203 Dust-collector Revamp Project
- DSC #1SP EP Equipment Project
- CSC Biological Filter for Effluent Water, M&E & Piping
- CSC Wastewater Purification Field, UF Replacement Project
- ShuLin Refuse Incineration Plant, ROT Project EP System EPC
- XinDian Refuse Incineration Plant, ROT Project EP System EPC
- (VN) FHS Coke Plant FGD Project



Green Energy &

中字環保工程股份有限公司 CHINA ECOTEK CORPORATION

Environmental Protection Engineering

De-SOx Electrostatic Precipitator





De-NOx









Refractory Engineering



- Strengthen the professional technique, searching for sources of global refractory materials and expanding business about refractory turnkey construction.
- Develop & invest refractory formula. Train engineering team, and enhance value chain.

During 2020: Major On-going Projects

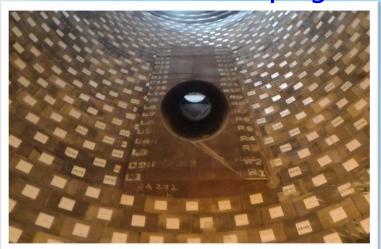
- CSC No.2 SB #3 BFR Refractory Revamp Project
- CSC #21/#31/#33 Hot-air Furnace Revamp Project
- CSC Y41Reheating Furnace Revamp Project
- DSC R01 Refractory Liner Revamp Project
- DSC R02 Elect. Furnace, Material Supply with Labor
- (VN) FHS Converter Furnace Refractory EPC Project

Refractory Engineering

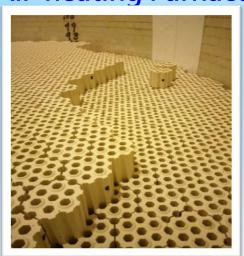




Furnace Liner Revamping



Air-heating Furnace



Reheating Furnace



Blast Furnace







Operation & Maintenance

- On-site O&M work at CSC and DSC provides stabilized profit.
- Keep up O&M work at public construction for sewage and Advanced water treatment.

During 2020: Major On-going Projects

- CSC Group On-site Maintenance
- CSC RMTP & Recycling Plant Operation
- CSC Industrial Waste Water Treatment Plant O&M
- DSC Industrial Waste Water Treatment Plant O&M
- Cheng-Ching Lake Advanced Water Treatment Plant O&M
- Kinmen county, Tai-hu Advanced Water Treatment Plant O&M
- New Taipei City San-ying Water Resource Recycling Center O&M
- Kaohsiung City, Kangshan Qiaotou Sewage Treatment Plant O&M



Operation & Maintenance Cheng-ching Lake Advanced Water Treatment Plant Gang-Shan Sewage Tre



San-ying **Water Resource Recycling Center**



Gang-Shan Sewage Treatment Plant



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King-men Tai Lake **Advanced Water Treatment Plant**

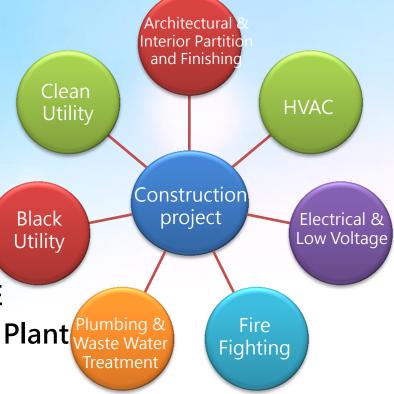




Biotech & Food Engineering

 Biotech construction of whole plant provides complete service for (1) design (2) commissioning (3) liability test, etc.

- During 2020: Major On-going Projects
 - Adimmune Corporation Cell Factory
 - Virbac Co. Process & Development Laboratory
 - Formosa Laboratories Co. Plant, M&E
 - TaiMed Biologics Co. Pharmaceutical Plant Waste Water
 - Caliway Co. Pilot Plant





Biotech & Food Engineering





Formosa Laboratories, Inc.

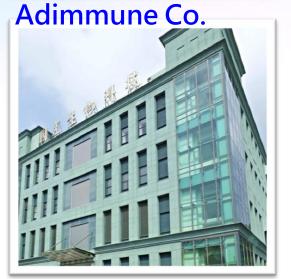




Biopharmaceutical Co. Virbac





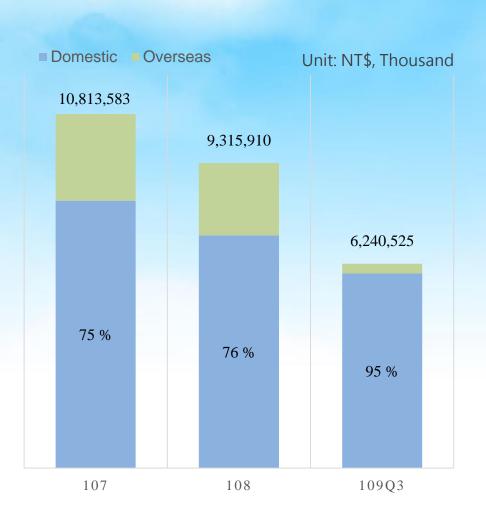


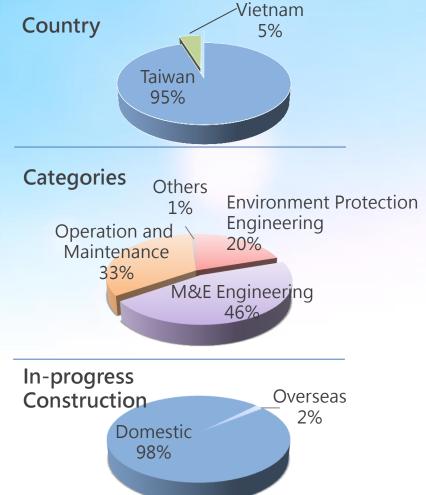


2. Financial Highlight



Financial Highlight-Sales Distribution(2020 Q1~Q3)





Construction contracts were signed but not yet recorded on 30th, September, 2020 is 10,374,125₁₈ (NT\$, Thousand)



Financial Highlight Consolidated Income Statement (2020 Q1~Q3)

Unit: NT\$, Thousand

	2020/01/01-09/30		2019/01/01-09/30		YOY
Sales Revenues	6,240,525	100%	7,076,555	100%	-12%
Operating costs	5,879,965	94%	6,682,466	95%	-12%
Gross Profit	353,442	6%	380,060	5%	-7%
Operating expenses	323,032	5%	359,953	5%	-10%
Operating income	30,410	1%	20,107	0%	51%
Total non-operating income	123,042	2%	94,857	2%	30%
Profit before income tax	153,452	3%	114,964	2%	33%
Income tax expense	23,695	0%	28,343	1%	-16%
Profit for the period	129,757	3%	86,621	1%	50%
Total basic earnings per share	1.05		0.70		

^{*}Above finance data have been reviewed by accountant.



Financial Highlight-Consolidated Balance Sheet (2020 Q3)

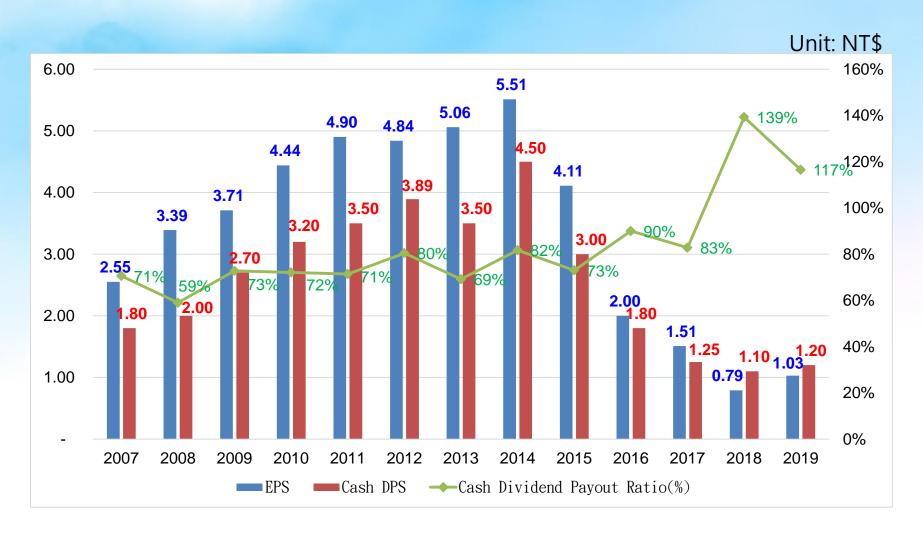
Unit: NT\$, Thousand 2020/9/30 2019/9/30 5,084,340 4,471,660 **74**% **78**% **Current assets** 1,534,044 1,464,824 26% 22% Non-current assets 6,005,704 100% 6,549,164 100% **Total assets** 3,130,185 48% 2,662,147 45% Current liabilities* 442,302 7% 464,507 7% Non-current liabilities 3,104,449 3,594,692 52% 55% **Total Liabilities** 2,901,255 48% 2,954,472 45% Total equity 6,005,704 6,549,164 100% 100%

Total liabilities and equity

^{* &}quot;Contract liabilities-current" NT\$1.24B Above finance data have been reviewed by accountant.



Financial Highlight-Dividend Payout





3. Future Prospects

Future Prospects



Company Vision

Steady Operation with Continuous Innovation Provide All-around Engineering Service



Development in Engineering, O&M, Circular Economy as "Power of Triple Balance"

Upgrade Engineering Management Efficiency

- Strengthen execution ability and decrease risks of construction
- Improve the ability of engineering management.
 Bring in visualized analysis (situation room).

Business Expansion

- Strive for business of equipment revamping work within the Group.
- Expand sales item and marketing area.
- Explore business of circular economy, such as green energy and water treatment.

Enforce Technical Research & Development

- Unite CSC R&D department and improve the technology of energy-saving, water and air pollution control.
- Join the integral design within the Group. Upgrade the ability of self-design.



Future Operation & Business Opportunities

M&E Engineering

- **CSC Coke Plant Revamp Project**
- **CSC Stock-yard & Conveyor** system Revamp, 1.4 coke conveyor & handling system
- CSC coal sample preparation
- CSC CDQ: Cooling Tower, Conveying line, EP

Green Energy & Environmental Protection Engineering

- CSC TG9 · TG10 Project
- **CSC PV Project**
- **Waste Water Treatment Revamp**
- Air Pollution Control FGD&SCR System and Dust Control **Equipment Revamp Project**

Biotech & Food Engineering

- National Biotechnology Research Park, Taipei Neihu Technology Park, New Taipei City Industry Park
- Hsinchu Science and Industrial Park
- Central Taiwan Science Park,
- South Smart Biotech Medical Cluster
- **Ping-tung Agricultural Biotechnology Park**

Refractory Engineering

- CSC Coke Plant & CDQ Revamp,
- Refractory Engineering for CSC, **DSC Hot-air Furnace, Blast Furnace**
- Operation & Maintenance
- **CSC On-site Maintenance**
- Incinerator O&M
- RMTP O&M
- Water Treatment Plant O&M
- (CSC, DSC, Cheng-ching Lake, Kinmen, San-ying, Gang-xiao)

